



Financial Operations Management Level 3



This program has been recommended for 13.8 CPE and 11.75 CEU in the "Specialized Knowledge" category.

Delivery Method:

Group Live and Group Internet-Based

Prerequisites and/or PreWork:

A minimum of five years working in the health care sector in a financial, management, or administrative role.

Program Level:

Advanced

Duration of Training:

2 days

This training will focus on the following CFO Competencies:

- Leadership (Level 4)
- Risk Management (Level 3)
- Strategic Management and Marketing (Level 3)

These competencies align with NACHC's Value Transformation, with detailed descriptions of knowledge and skill levels. NACHC resources are mapped to competencies in the TTA Catalog.

ACCOUNTING PROFESSIONALS (CPE)

The National Association of Community
Health Centers, Inc. (NACHC) is registered with the
National Association of State Boards of Accountancy
(NASBA) as a sponsor of continuing professional
education on the National Registry of CPE Sponsors. State
boards of accountancy have final authority on the
acceptance of individual courses for CPE credit.
Complaints regarding registered sponsors may be
submitted to the National Registry of CPE Sponsors
through its website: www.nasbaregistry.org.
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2023 TRAINING

Financial Operations Management Training Workshop Level 3 (FOM 3)

Hybrid • May 31- June 1, 2023

The FOM training series offers basic, intermediate and advanced level training to suit the needs of today's health center leaders. Each level features a training curriculum designed with the innovative knowledge, tools, and best practices required to meet the unique challenges of operating a health center. Although it is not required to attend the series in order, each training curriculum is designed to build on the other.

FOM 3 is designed to provide established CEOs, CFOs, COOs, Controllers, Finance Managers, and accountants with high-level approaches to concepts of management and leadership, leveraging data for decision-making, creating high-performing teams, and defining the principles of an effective compliance program for health centers

Learning Objectives:

By the end of this two-day training, participants will be able to:

- Distinguish between the concept of leadership and management and explain how both are necessary to drive operational and strategic performance.
- > Analyze data using metrics to make financial and operational decisions.
- Use provider incentive programs to drive performance.
- Identify elements of an effective compliance program and develop an appropriate compliance work plan for your health center.

Presenters:

Aparna Mekala, MPH, Principal, CohnReznick LLP

Curt Degenfelder, President, Curt Degenfelder Consulting, Inc.

Dianne K. Pledgie, Esq., Partner, Feldesman Tucker Leifer Fidell LLP

Scott Gold, Partner, Forvis LLP

Steven Schwartz, Partner, CohnReznick LLP

Registration Pricing Information

• Early Bird Registration Fee: \$875 if received by May 17, 2023

• Regular Registration Fee: \$975 if received after May 17, 2023

• Registration Cutoff Date (Last day to register online): May 24, 2023

To register online for this training, visit: www.nachc.org and click on Trainings & Events.

For questions and comments, please contact the Training & T/A Department: Email trainings@nachc.org or call (301) 347-0400

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Hotel: Hyatt Regency Austin, 208 Barton Springs Rd, Austin, TX 78704

• **Group Rate:** \$229.00

Reservation Cutoff: May 9, 2023

• Instructions: Book your room online here.

NACHC has negotiated a discounted rate of \$\$\$9 for ? Sk %' \$\$ \$\\^2 \ \$\\^2 \ \$\\^2 \ \$\\^3 \ \$\\^4 \ \$\\^4 \

Tip: We encourage you to register and pay (by credit card) for this training and book your hotel accommodations on the same day. A confirmed hotel reservation does not guarantee a spot in the training. If you have not received confirmation for participation in the training, you will be responsible for any hotel cancellation fees.

SAVE
10%
ON EARLY
REGISTRATION

FINANCIAL OPERATIONS MANAGEMENT TRAINING WORKSHOP LEVEL 3 (FOM 3)

Day One: May 31, 2023 Hybrid LIVE in Central Time (CT)

8:00 am - 9:00 am Bi

Breakfast

9:00 am - 10:30 am

Leadership and Management in Health Centers

Leadership and management are two distinctive and complementary systems of action. The challenge is to combine strong leadership and strong management and use each of them to enhance the other.

Curt Degenfelder, President, Curt Degenfelder Consulting

1.8 CPE/ 1.5 CEU

10:30 am - 10:45 am

Break

10:45 am - 12:00 pm

Corporate Compliance: Integrating Leadership and Management

Maintaining compliance with applicable legal requirements cannot rest on the health center's Compliance Officer alone. Instead, compliance should be viewed similarly to other organization-wide initiatives that require both leadership and management to be successful. This session will explain the role of accountability for compliance, elements of an effective strategy for maintaining compliance, and tools for managing the implementation of a compliance program.

Dianne Pledgie, Partner, Feldesman Tucker Leifer Fidell LLP

1.5 CPE/ 1.25 CEU

12:00 pm - 1:00 pm

Lunch

1:00 pm - 1:45 pm

Corporate Compliance: Integrating Leadership and Management (cont.) (.8 CPE / .75 CEU)

1:45 pm - 2:00 pm

Break

2:00 pm - 3:30 pm

Provider Compensation and Incentive Programs

Recruiting and retaining provider staff is an ever-growing challenge for community health centers. This session will discuss total provider compensation – both salaries and fringe benefits – as well as other drivers of provider satisfaction. The session will also present a basic incentive compensation system for providers.

Curt Degenfelder, President, Curt Degenfelder Consulting

1.8 CPE/ 1.5 CEU

3:30 pm - 3:45 pm

Break

3:45 pm - 5:00 pm

Provider Compensation and Incentive Programs (cont.) (1.5 CPE / 1.25 CEU)

Day Two: June 1, 2023 Hybrid LIVE in Central Time (CT)

8:00 am - 9:00 am

Breakfast

9:00 am - 10:30 am

Turnover in Finance Department – Do you have the Playbook to Keep Things Running?

Across many industries, turnover is a common occurrence. When this occurs in a health center finance department, it can feel like a doomsday scenario. This session will discuss key scenarios which commonly occur at health centers and provide fundamental solutions to minimize risk and exposure. Regardless of what happens in your finance department – there is a playbook to follow to keep things running and to minimize single points of failure to ensure finance operations progress.

Aparna Mekala, MPH, Principal, CohnReznick LLP Steven Schwartz, Partner, CohnReznick,LLP

1.8 CPE/ 1.5 CEU

10:30 am - 10:45 am

Break

10:45 am - 12:00 pm

Benchmarking and Analyzing Costs for Improving Operations

Learn about health center industry benchmarks and how to use them in your practice to better manage cost, productivity and revenue by establishing goals and objectives for budgeting and realization of better financial performance.

Scott Gold, Partner, Forvis LLP

1.5 CPE/ 1.25 CEU

12:00 pm - 1:00 pm

Lunch

1:00 pm - 2:00 pm

Evaluating Fraud Risks and Improving Internal Controls

Fraud can wreak havoc on an organization's financial performance and undermine business objectives. No business is immune from the risks associated with fraud, and community health centers are no exception. Health care organizations have some unique and rampant risks for fraud and embezzlement. This session will cover evaluating risk and improving internal controls.

Scott Gold, Partner, Forvis LLP

1.2 CPE/ 1.0 CEU

2:00 pm - 2:15 pm

Break

2:15 pm - 4:00 pm

Where did all our funds go? - Navigating a Path Forward Post Pandemic

Health center business has become increasingly challenging over the last few years as a result of COVID-19. However, prior to the pandemic, many health centers were operating in – or close to - distress. The relief provided by COVID-19 emergency one-time funding streams will expire in 2023 and health centers may be finding themselves facing those same financial concerns all over again. In this session we will discuss several signs of distress, and how to turnaround your organization to move forward and achieve sustainability and continue the mission and vision of the health center.

Aparna Mekala, MPH, Principal, CohnReznick LLP Steven Schwartz, Partner, CohnReznick LLP

2.0 CPE/ 1.75 CEU

REGISTRATION FORM

Financial Operations Management Training Workshop Level 3 (FOM 3)

PARTICIPANT INFORMATION

Name		
Title		
Email		
Organization		
Address		
City, State		Zip
Phone ()	Fax ()	
COST INFORMATION		
Financial Operations Management Training Workshop Level 3 (FOM 3)		
Registration is based on a 100-participant availability capacity or the indicated online registration cutoff date, whichever occurs first. *		
Early Bird Registration	\$875 per person (if received by May 17, 2023)	\$
Regular Registration	\$975 per person (if received after May 17, 2023)	
*Registration cutoff date (Last day to register online): May 26, 2023		
PAYMENT INFORMATION		
☐ Check (payable to NACHC) ☐ MasterCard ☐ Visa ☐ American Express		
Total amount enclosed \$		
Card Number		Expiration Date
Print name as it appears on credit card		
Cardholder's signature		

Note: Registration is not final until NACHC confirmation is received. This may take up to two weeks from NACHC's receipt of REGISTRATION FORM. DO NOT mail or fax your forms after May 17, 2023.



Financial Operations Management Training Workshop Level 3 (FOM 3)

May 31 - June1, 2023

Hybrid

Three Ways To Register:



ELECTRONICALLY

Online registration is available. Go to

www.nachc.org

Click Trainings, find the date and name of the training and click "register now."



MAIL

Mail Registration to: NACHC Meetings/Acct. Dept. 7501 Wisconsin Avenue Suite 1100W Bethesda, MD 20814 Mail registration by May 17, 2023.

FΔX



Send registration form with credit card information to (301) 347-0457. **Fax registration by May 17, 2023.**

NOTE: Registration forms will not be processed without payment.

NACHC CANCELLATION POLICY: All

Cancellations must be in writing and must be received at NACHC on/before May 17, 2023.

- Cancellations received on/before May 17, 2023 will be assessed a \$100 processing fee.
- Cancellations received after May 17, 2023 are not refundable.
- Cancellations after the conclusion of the training are non-refundable.
- Substitutions are encouraged.
- "No Shows" are non-refundable.

To cancel your reservation, please send a request in writing to trainings@nachc.org.