

Wellness Visit Revenue

What can we expect?



ACHIEVE REVENUE
MANAGEMENT

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Let's Do the Math:

Health Center Scenario

Total Health Center Patients	X	Medicare Patient Percentage	=	Total Medicare Patients	X	Estimated Percent of AWWs to be completed	=	Number of AWWs Rendered	X	Payment rate (lesser of PPS rate or Health Center charge)	=	Total Revenue
42,000	X	10%	=	4,200	X	70%	=	2,940	X	\$259.60	=	\$763,224

Assumptions:

- Total unique health center patients for 21 providers based on patient panel of 2,000
- 10% of patients are covered by Medicare
- Anticipate 70% of eligible patients will receive AWW
- Established health center charge is \$292.00
- PPS rate for health center locality is \$259.60

Example for discussion purpose only



Your Turn

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