

Request for Proposals: FQHC Billing & Coding

PROJECT DESCRIPTION

Dissemination of the Cancer Screening Transformation Project / Elevate 2022



Proposals Due: January 5, 2022, 11:59 pm ET

Decisions Announced: January 14, 2022

Project Period: February 1 – July 31, 2022

Funding: Centers for Disease Control and Prevention (CDC)

Budget: Up to \$12,000

For more information, contact: Cheryl Modica @ cmodica@nachc.org

ORGANIZATION OVERVIEW

The National Association of Community Health Centers (NACHC) was founded in 1971 to “promote the provision of high quality, comprehensive and affordable health care that is coordinated, culturally and linguistically competent, and community directed for all medically underserved populations.”

NACHC:

- Serves as the leading national advocacy organization in support of community-based health centers and the expansion of health care access for the medically underserved and uninsured.
- Conducts research and analysis that informs both the public and private sectors about the work of health centers, their value to the American health care system and the overall health of the nation’s people and communities – both in terms of costs and health care outcomes.
- Provides training, leadership development and technical assistance to support and strengthen health center operations and governance.
- Develops alliances and partnerships with the public and private sectors to build stronger and healthier communities.

BACKGROUND

Since 2017, the National Association of Community Health Centers (NACHC) has implemented the Centers for Disease Control and Prevention’s (CDC) funded project, “Dissemination of the Cancer Screening Transformation Project.” This project embeds interventions aimed to improve colorectal and cervical cancer screening within a systems and improvement approach. What began as a two-state project with eight health centers, has evolved into a national program comprised of over 500 health centers, reaching all states and the U.S territories. The program was named the Elevate learning forum (Elevate) in 2019. Elevate is a robust peer-to-peer learning network that includes health centers, Primary Care Associations (PCAs), Health Center Controlled Networks (HCCNs), National Training and Technical Assistance Partners (NTTAPs) partners, and CDC Division of Cancer Prevention and Control Grantees. This work relies on NACHC’s conceptual model, the Value Transformation Framework (VTF),

which is designed to help health centers transform systems from a volume-based to value-driven model of care. This Framework allows health centers to implement system-wide changes that support the Quintuple Aim goals of: improved health outcomes, improved patient experiences, improved staff experiences, reduced costs, and improved equity. It organizes evidence-based interventions into fifteen change areas which are further divided among three domains.

RFP SERVICES DESIRED

An important component of NACHC's work with Federally Qualified Health Centers (FQHCs) around value transformation is supporting accurate coding and billing of services, helping health centers develop new services that can be billed for outside of the federally-qualified all-inclusive flat rate (e.g., care management), and ensuring full coding/documentation of all care and services. This proposal seeks a vendor who can provide subject matter expertise in FQHC coding and billing to support NACHC's Elevate learning community.

TIME PERIOD

Time period for services is February 1 - July 31, 2022. Vendor(s) may be retained for a multi-year period of service, based upon successful performance during the period of initial service (contract year ending July 31, 2022) and on-going availability of funds.

FUNDING & BUDGET INFORMATION

Funding: Centers for Disease Control and Prevention

Budget Allocation: Up to \$12,000

SCOPE OF WORK & DELIVERABLES

Selected vendor will provide the following services:

- Contribute FQHC reimbursement subject matter expertise to NACHC's Elevate learning forum curriculum.
- Support development of instructional tools and documents focused on FQHC coding and billing.
- Provide guidance around FQHC reimbursement and return on investment.

INFORMATION REQUESTED

Proposals must be submitted using NACHC's web-based portal by **January 5, 2022**. The system will notify you upon your successful submission into the portal. Incomplete proposals will not be considered. NACHC will notify all applicants by **Friday, January 14, 2022**.

Online Submission Portal: https://nachc.co1.qualtrics.com/jfe/form/SV_0ooTK6YEqc7efsi

Proposals must contain the following information:

- Contact Information
- Hourly Rate
- Resume

- Capability Statement
- Examples of Previous Work (limit to 2-3 pages)

REVIEW CRITERIA

Selection Domain	Application Selection Criteria	Points
Capability Statement	<ul style="list-style-type: none"> • Demonstrates ability to deliver technical skills and/or subject matter expertise (500-word limit) 	15
Qualifications and Experience	<ul style="list-style-type: none"> • Demonstrated experience in FQHC billing & coding • Experience working with health centers 	60
Examples of Previous Work	<ul style="list-style-type: none"> • Demonstrated proficiency in FQHC billing & coding • Clearly written materials with the health center audience in mind 	15
Budget and Budget Narrative	<ul style="list-style-type: none"> • Budget and budget narrative are reasonable, within budget specifications, and consistent with market pricing for the work. 	10
Total		100