



Financial Operations Management Level 3



This program has been recommended for 9 CEU and 10.8 CPE in the "Specialized Knowledge" category.

Delivery Method: Group Internet-Based

Prerequisites and/or
PreWork: A minimum of five
years working in the health
care sector in a financial,
management, or administrative
role.

Program Level: Advanced

Duration of Training: 2 days



Access all materials virtually on the online training platform:

conferences.nachc.org

ACCOUNTING PROFESSIONALS (CPE)

The National Association of Community
Health Centers, Inc. (NACHC) is registered with
the National Association of State Boards of
Accountancy (NASBA) as a sponsor of continuing
professional education on the National Registry of
CPE Sponsors. State boards of accountancy have
final authority on the acceptance of individual
courses for CPE credit. Complaints regarding
registered sponsors may be submitted to the
National Registry of CPE Sponsors through its
website: www.nasbaregistry.org.
(Sponsor #108392)

2022 TRAINING

Financial Operations Management Training Workshop Level 3 (FOM 3)

NACHC is pleased to offer Health Center Financial/Operations Management National Training Workshops.

The FOM training series offers basic, intermediate and advanced level training to suit the needs of today's health center leaders. Each level features a training curriculum designed with the innovative knowledge, tools and best practices required to meet the unique challenges of operating a health center. Although it is not required to attend the series in order, each training curriculum is designed to build on the other.

FOM 3 is designed to provide established CEOs, CFOs, COOs, Controllers, Finance Managers, and accountants with high-level approaches to concepts of management and leadership, leveraging data for decision-making, creating high-performing teams, and defining the principles of an effective compliance program for health centers.

Learning Objectives:

By the end of this two-day training, participants will be able to:

- Distinguish between the concept of leadership and management and explain how both are necessary to drive operational and strategic performance.
- Analyze data using metrics to make financial and operational decisions.
- Use provider incentive programs to drive performance.
- Identify elements of an effective compliance program and develop an appropriate compliance work plan for your health center.

Presenters:

Curt Degenfelder, Curt Degenfelder Consulting, Inc. **Dianne K. Pledgie, Esq.,** Compliance Counsel, Feldesman Tucker Leifer Fidell LLP **Scott Gold,** Partner, BKD LLP

FOM Level 3 Training Workshop

Virtual Only • June 22-23, 2022

Please note: This event will take place LIVE in Eastern Daylight Time (EDT). To obtain credits and your certificate, you MUST take part in the live version of the event.

Registration is based on a 100-participant capacity or the online registration cutoff date, whichever occurs first. *

Experience the online virtual platform, as well as NACHC's Online Resource Library, at: conferences.nachc.org

Login using your credentials (use the 'Forgot Password' function if unsure of your password), or reach out to our team at trainings@nachc.org to get login assistance.

Pricing Information

- Early Bird Registration Fee: \$650 if registration received by June 8, 2022
- Regular Registration Fee: \$750 if registration received after June 8, 2022

*Registration cutoff date (Last day to register online): June 17, 2022

To register online for these workshops, visit: www.nachc.org and click Trainings & Events.

For questions or comments, contact trainings@nachc.org or 301-347-0400.

Training Information

Who Should Attend?

We suggest that Health Center C-Suite Leaders and Managers attend this virtual training workshop.

Virtual Learning Platform Information

Check out the virtual training platform as well as NACHC's Online Resource Library, at:

conferences.nachc.org

Login to the virtual training platform using the credentials you used to register for this training. Use the 'Forgot Password' function if unsure of your password, or reach out to our team at trainings@nachc.org to get login assistance.

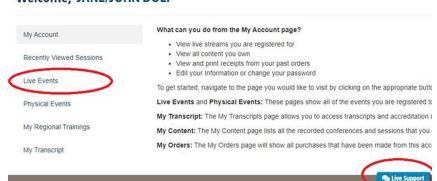
On the virtual training platform, you can download certificates and take evaluations for your online virtual training experiences, as well as access virtual training recordings within 3 weeks after the training.

All materials will be available for download on the **NACHC** online virtual platform one week prior to the event. It is your responsibility to download these materials to your electronic device and/or print copies if you would like to have them available during the training. You can access course materials on the event page under "Handouts".

Should you have any other questions about the virtual training platform, such as how to access credits or the



Welcome, JANE/JOHN DOE!



recordings, how to take the training evaluation or get your virtual experience certificate, please click on the blue "Live Support" button on the bottom right hand of the screen, or reach out the virtual experience team at the contact below.

NACHC Online Support and Virtual Experience Team: support@digitellinc.com

Credits, Certificates, and Evaluation

Please note: This event will take place LIVE in Eastern Daylight Time (EDT). To obtain credits and your certificate, you MUST take part in the live version of the event and complete an event evaluation.

Throughout the live event, there will be randomized attention checks to ensure you are paying attention. These attention checks are required by the accrediting bodies. Please make sure you are paying attention so you can pass the required number of attention checks!

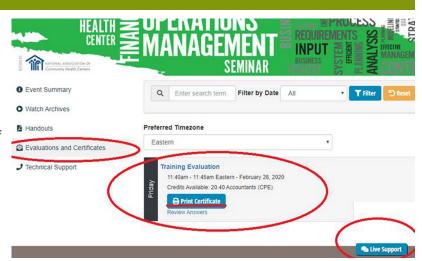
Engagement on the virtual training platform is the best way to network, absorb the content, and learn how to apply the content to your own specific situation or questions. Accordingly, we recommend that you pose comments, ask questions, and engage with peers to make the most out of your virtual training experience.

After the virtual training, you must complete the training

evaluation within the virtual training platform. First, go to the event page and click "Review Event" for this training. Next, go to the "Evaluations and Certificates" tab on the left side of the screen, where you will find the blue "Take Evaluation" button. After completing the evaluation survey, the blue button will change from "Take Evaluation" to "Print Certificate". Click that "Print Certificate" button to automatically get your certificate!

Should you encounter any issues, please click the "Live Support" blue button on the bottom right hand side of the screen, or reach out to the Virtual Experience Team at the contact info below to get your questions answered.

NACHC Online Support and Virtual Experience Team: support@digitellinc.com



This project was supported by the Health Resources and Services Administration (HRSA) of the U.S. Department of Health and Human Services (HHS) as part of an award totaling \$6,625,000 with 0 percent financed with non-governmental sources. The contents are those of the author(s) and do not necessarily represent the official views of, nor an endorsement, by HRSA, HHS, or the U.S. Government. For more information, please visit HRSA.gov.

Day One: June 22, 2022 virtual LIVE in Eastern Daylight Time (EDT)

12:00 pm-1:00 pm **Leadership and Management in Health Centers**

Leadership and management are two distinctive and complementary systems of action. The challenge is to combine

strong leadership and strong management and use each of them to enhance the other.

Curt Degenfelder, Curt Degenfelder Consulting

1.2 CPE/1.0 CEU

1:00 pm-1:15 pm **Break**

1:15 pm-2:30 pm **Benchmarking and Analyzing Costs for Improving Operations**

> Learn about health center industry benchmarks and how to use them in your practice to better manage cost, productivity and revenue by establishing goals and objectives for budgeting and realization of better financial

performance. Scott Gold, BKD 1.5 CPE/1.25 CEU

2:30 pm-3:00 pm

Break

3:00 pm-4:00 pm **Evaluating Fraud Risks and Improving Internal Controls**

> Fraud can wreak havoc on an organization's financial performance and undermine business objectives. No business is immune from the risks associated with fraud, and community health centers are no exception. Health care

organizations have some unique and rampant risks for fraud and embezzlement. This session will cover evaluating risk

and improving internal controls.

Scott Gold, BKD 1.2 CPE/1.0 CEU

4:00 pm-4:15 pm

Break

4:15 pm-5:30 pm

Financial and Data Analysis in the New World of Health Care Reform

As a result of health care reform, data analysis is even more critical to financial and operational decision making. This session will focus on the metrics for analyzing expansion opportunities. We will also discuss how patient-centered medical home (PCMH) practice transformation ties in with PPS payment reform, and the metrics to measure both.

Curt Degenfelder, Curt Degenfelder Consulting

1.5 CPE/1.25 CEU

Day Two: June 23, 2022 virtual LIVE in Eastern Daylight Time (EDT)

12:00 pm-1:00 pm Financial and	ita Analysis in the New World of Health Care Reform (cont.)
--------------------------------	---

1.2 CPE/1.0 CEU

1:00 pm-1:15 pm **Break**

1:15 pm-2:15 pm **Provider Compensation and Incentive Programs**

> Recruiting and retaining provider staff is an ever-growing challenge for community health centers. This session will discuss total provider compensation – both salaries and fringe benefits – as well as other drivers of provider

satisfaction. The session will also present a basic incentive compensation system for providers.

Curt Degenfelder, Curt Degenfelder Consulting

1.2 CPE/1.0 CEU

2:15 pm-2:45 pm **Break**

2:45 pm-3:45 pm **Provider Compensation and Incentive Programs (cont.)**

1.2 CPE/1.0 CEU

3:45 pm-4:00 pm **Break**

4:00 pm-5:30 pm Corporate Compliance: Integrating Leadership and Management Maintaining compliance with applicable legal

requirements cannot rest on the health center's Compliance Officer alone. Instead, compliance should be viewed similarly to other organization-wide initiatives that require both leadership and management to be successful. This session will explain the role of accountability for compliance, the elements of an effective strategy for maintaining

compliance, and the tools for managing the implementation of a compliance program. Dianne Pledgie, Feldesman Tucker Leifer Fidell LLP

1.8 CPE/1.5 CEU

REGISTRATION FORM

Financial Operations Management Training Workshop Level 3 (FOM 3)

PARTICIPANT INFORMATION

Name		
Title		
Email		
Organization		
Address		
City, State	Zip	
Phone ()	Fax ()	
COST INFORMATION		
Financial Operations Management Training Workshop Level 3 (FOM 3)		
Registration is based on a 100-participant availability capacity or the indicated online		
registration cutoff date, whichev	er occurs first. *	
Early Bird Registration	\$650 per person	
Dogular Dogistration	(if received by June 8, 2022) \$	
Regular Registration	\$750 per person (if received after June 8, 2022) \$	
*Registration cutoff date (Last d	lay to register online): June 17, 2022	
negistration cuton date (Last o	ay to register offinie,. June 17, 2022	
PAYMENT INFORMATION		
☐ Check (payable to NACHC)	MasterCard □ Visa □ American Express	
Total amount enclosed \$		
Card Number	Expiration Date	
Print name as it appears on credit card		
Cardholder's signature		
caranolaci s signatare		

Note: Registration is not final until NACHC confirmation is received. This may take up to two weeks from NACHC's receipt of REGISTRATION FORM. DO NOT mail or fax your forms after June 8, 2022.



Financial Operations Management Training Workshop Level 3 (FOM 3)

June 22-23, 2022

Virtual Only

Three Ways To Register:



ELECTRONICALLY

Online registration is available.
Go to www.nachc.org
Click Trainings, find the date and

Click Trainings, find the date and name of the training and click "register now."



MAIL

Mail Registration to: NACHC Meetings/Acct. Dept. 7501 Wisconsin Avenue Suite 1100W Bethesda, MD 20814 Mail registration by June 8, 2022.



FAX

Send registration form with credit card information to (301) 347-0457. **Fax registration** by June 8, 2022.

NOTE: Registration forms will not be processed without payment.

NACHC CANCELLATION POLICY: All

Cancellations must be in writing and must be received at NACHC on/before June 8, 2022.

- Cancellations received on/before June 8, 2022 will be assessed a \$100 processing fee.
- Cancellations received after June 8, 2022 are not refundable.
- Cancellations after the conclusion of the training are non-refundable.
- Substitutions are encouraged.
- "No Shows" are non-refundable.

To cancel your reservation, please send a request in writing to trainings@nachc.org.