

- 1. What's the difference between a Request for Proposal (RFP) and Request for Information (RFI)?**
RFPs solicit bids for specific activities/opportunities for which NACHC seeks to procure services. RFPs may be posted to the NACHC website for public bid – OR – may be sent to a targeted list of vendors vetted for specific services through NACHC's public Request for Information (RFI). The RFI creates a "qualified vendor list"(QVL). The public RFI allows NACHC to cast the widest net possible for potential vendors and then review vendor qualifications in a number of domain areas in advance of putting out a bid for a specific job / opportunity in an RFP.
- 2. NACHC posts RFPs on their website. Why should vendors apply to the RFI?**
NACHC posts some RFPs open to the public on the website, while other RFPs are targeted to previously vetted and qualified vendors identified through NACHC's public RFI.
- 3. Why does NACHC have targeted RFPs?**
Targeted RFPs allow NACHC to tailor a more topic-targeted solicitation for specific activities/tasks. The RFI allows NACHC to diversify and expand our vendor list with highly qualified vendors.
- 4. If a vendor is not on the QVL, can they apply to RFP opportunities?**
Non-QVL vendors may apply to the open opportunities posted on NACHC's website.
- 5. Why does NACHC have two (2) RFIs?**
One RFI is soliciting technical skills and services, while the other is soliciting content-specific faculty, trainers, and advisors with expertise in health care systems and health center operations. Please see the attachments in each RFI to see what expertise is solicited in each.
- 6. May I apply to both of NACHC's RFIs?**
Yes. Please ensure you have properly showcased evidence of all selected Domain Areas before submitting your application(s).
- 7. Why is there a limit of three (3) Domain Areas per Application in the RFI for "Faculty, Trainers, and Advisors in Health Care Systems and Operations"?**
NACHC seeks highly qualified vendors in specific SME areas. NACHC limits the vendor application to 3 areas so vendors can more robustly demonstrate the expertise in Domain areas selected. Please note that if a vendor is an expert in 4 or more areas, the vendor may submit multiple applications to the RFI.
- 8. After applying, when will a vendor receive notification of application status?**
After submitting an application, the online portal will let you know you successfully submitted your application. All applicants, whether accepted or not, will receive an email notice from NACHC with an update of their status within 60 days of the application deadline.
- 9. What if I was on a previous NACHC Qualified Vendor List (QVL) – Do I need to apply again?**
If on a previous QVL for services 2017-2020, please note that this QVL will be replaced with the new QVL set by this RFI. Please make sure to apply to this RFI in order to be added to the new QVL.
- 10. I know this RFI application will be opened (at least) annually. If I am accepted to the RFI this year and am on the QVL, do I need to apply again the following year?**
No, you do not need to. You are welcome to apply again though if you are looking to apply to different Domain area(s) or wish to re-apply to Domain area(a) you were not approved in last time.
- 11. If I apply this year and am approved in one or more Domain areas, do I need to apply again next year?**
Vendors only need to re-apply if they wish to become qualified in another / different Domain area.

12. What if my RFI application is not approved? May I apply again?

If your application is not approved, you may request feedback and re-apply during the next application period. You may request feedback by contacting NACHC's Manager of Business Processes and Special Projects, in the Training and Technical Assistance Dept. at trainings@nachc.org.

13. When will you re-open the next RFI application period?

NACHC's RFI opens annually or more frequently as needed. You can stay updated on procurement opportunities on the Current Proposals NACHC webpage: <http://www.nachc.org/about/current-rfps/>

14. I see both RFI documents call for vendor engagements through June 30, 2023. What does this mean for July 1, 2023 and onwards?

Vendors will need to re-apply to a new RFI in 2023 to show they are still qualified to provide services. This three-year time period (from July 1, 2020 – June 30, 2023) is based upon the project period or cycle for which NACHC procures most (but not all) of its work.

Should you have any other questions, please feel free to reach out to our team using the below contact information:

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