## The Value and Impact of the

## New Mexico Health Center Program

Nineteen New Mexico Health Center Program participants provide tremendous value and impact to the communities they serve through CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, STATE-OF-THE-ART PRACTICES, and INTEGRATED CARE with a focus on MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE, and QUALITY HEALTH OUTCOMES.

This report highlights their 2023 savings and contributions.



## **ECONOMIC STIMULUS**

3,685	3,221	6,906	
HEALTH CENTER	OTHER	TOTAL	
JOBS	JOBS	JOBS	
\$451.4 M	\$666.3 M	\$1,117.7 M	
DIRECT HEALTH CENTER	COMMUNITY	TOTAL ECONOMIC IMPACT	
SPENDING	SPENDING	OF CURRENT OPERATIONS	
\$27.1 M	\$107.9 M	\$135.0 M	
STATE & LOCAL TAX	FEDERAL TAX	ANNUAL TAX	
REVENUES	REVENUES	REVENUES	



### **SAVINGS TO THE SYSTEM**

24%	\$302.0 M	\$554.8 M
LOWER COSTS FOR HEALTH	SAVINGS TO	SAVINGS TO THE OVERALL
CENTER MEDICAID	MEDICAID	HEALTH SYSTEM
PATIENTS		



## CARE FOR VULNERABLE POPULATIONS

5.4%	1,323,185	226,521	1,549,706
4-YEAR	CLINIC	VIRTUAL	TOTAL
PATIENT GROWTH	VISITS	VISITS	VISITS

327,557				
PATIENTS SERVED				
19.3% 88.0% 76.9%				
CHILDREN & ADOLESCENTS	LOWINCOME	IDENTIFY AS AN ETHNIC OR RACIAL MINORITY		
19,311	6,577	16,972		
AGRICULTURAL WORKERS	VETERANS	HOMELESS		



# New Mexico Health Center Program



## **INTEGRATED CARE**

255,274	76,995	2,092
PATIENTS RECEIVED  MEDICAL CARE	PATIENTS RECEIVED DENTAL CARE	PATIENTS RECEIVED VISION CARE
42,877	2,754	20,495
PATIENTS RECEIVED BEHAVIORAL HEALTH CARE	PATIENTS RECEIVED SUBSTANCE USE DISORDER SERVICES	PATIENTS RECEIVED AT LEAST ONE ENABLING SERVICE TO OVERCOME BARRIERS TO CARE



## MANAGING CHRONIC CONDITIONS

11,728	9,522	1,194
PATIENTS WITH	PATIENTS WITH	PATIENTS WITH
ASTHMA	HEART DISEASE	HIV

37,061	72.6%	60,585	68.3%
PATIENTS WITH	PATIENTS WITH	PATIENTS WITH	PATIENTS WITH
DIABETES	DIABETES	HYPERTENSION	HYPERTENSION
	CONTROLLED		CONTROLLED



## **PREVENTATIVE CARE**

18,008	59,799
CHILDREN ATTENDED	PATIENTS RECEIVED IMMUNIZATIONS AND
WELL-CHILD VISITS	SEASONAL FLU VACCINES



## **STATE-OF-THE-ART PRACTICES**

84.2%	100.0%	100%
HEALTH CENTERS	HEALTH CENTERS	HEALTH CENTERS HAVE
PROVIDING	PROVIDING TELEHEALTH	INSTALLED AND
PHARMACY SERVICES	CARE	CURRENTLY USE AN
		ELECTRONIC HEALTH
		RECORD (EHR)



## New Mexico Health Center Program

#### **SUMMARY OF 2023 ECONOMIC IMPACT AND TAX REVENUE**

		Employment (# of FTEs)	Economic Impact	State & Local Tax Revenues	Federal Tax Revenues
	Direct	3,685	\$451,447,624	\$7,598,962	\$53,407,215
Community	Indirect	1,199	\$232,337,820	\$5,544,672	\$20,238,926
Impact	Induced	2,022	\$433,946,136	\$13,984,680	\$34,234,053
	Total	6,906	\$1,117,731,581	\$27,128,314	\$107,880,194
	\$135,00		008,508		

### REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2023 IMPLAN Online from IMPLAN Group LLC, IMPLAN
  System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn
  more at www.caplink.org/how-economic-impact-is-measured.
- "Low Income" refers to those with earnings at or below 200% of federal poverty guidelines.
- Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2023 Uniform Data System.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as "0.5 FTE." FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as "0.33 FTE" (4 months/12 months).
- Integrated Care refers to comprehensive primary health care (e.g., primary medical, oral, mental, substance use disorder, vision, enabling services).
- The Health Center Program includes Federally Qualified Health Centers (FQHCs) receiving Section 330 funding and Look-Alikes.

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Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for nearly 30 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace.

Capital Link maintains a database of over 21,000 health center audited financial statements from 2005 to 2023, incorporating more than 73% of all health centers nationally in any given year. This proprietary database also includes UDS data from 2005 through 2023, enabling us to provide information and insights tailored to the industry.

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