The Value and Impact of the New Jersey Health Center Program

Twenty Four New Jersey Health Center Program participants provide tremendous value and impact to the communities they serve through CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, STATE-OF-THE-ART PRACTICES, and INTEGRATED CARE with a focus on MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE, and QUALITY HEALTH OUTCOMES.

This report highlights their 2023 savings and contributions.

	ECONOMIC STIMULUS	
3,644	2,549	6,193
HEALTH CENTER JOBS	OTHER JOBS	TOTAL JOBS
\$538.9 M	\$488.8 M	\$1.0 B
DIRECT HEALTH CENTER SPENDING	COMMUNITY SPENDING	TOTAL ECONOMIC IMPACT OF CURRENT OPERATIONS
\$28.9 M	\$108.9 M	\$137.8 M
STATE & LOCAL TAX REVENUES	FEDERAL TAX REVENUES	ANNUAL TAX REVENUES

\Diamond	SAVINGS TO THE SYSTEM		
+	24%	\$757.0 M	\$1.0 B
	LOWER COSTS FOR HEALTH CENTER MEDICAID PATIENTS	SAVINGS TO MEDICAID	SAVINGS TO THE OVERALL HEALTH SYSTEM

(CARE FOR VULNER	ABLE POPULATIONS	5
 12.0%	1,893,474	180,732	2,074,206
4-YEAR	CLINIC	VIRTUAL	TOTAL
PATIENT GROWTH	VISITS	VISITS	VISITS

578,074				
PATIENTS SERVED				
34.1%	78.2%			
CHILDREN & ADOLESCENTS	LOW INCOME	IDENTIFY AS AN ETHNIC OR RACIAL MINORITY		
15,526	8,453	28,230		
AGRICULTURAL WORKERS	VETERANS	HOMELESS		



INTEGRATED CARE				
513,367	122,840	1,802		
PATIENTS RECEIVED MEDICAL CARE	PATIENTS RECEIVED DENTAL CARE	PATIENTS RECEIVED VISION CARE		
29,068	2,038	46,861		
PATIENTS RECEIVED	PATIENTS RECEIVED	PATIENTS RECEIVED		
BEHAVIORAL HEALTH CARE	SUBSTANCE USE DISORDER	AT LEAST ONE ENABLING		
	SERVICES	SERVICE TO OVERCOME		
		BARRIERS TO CARE		

	MANAGING CHR	ONIC CONDITIONS		
20,823	9,()22	4,113 PATIENTS WITH HIV	
PATIENTS WITH ASTHMA		TS WITH DISEASE		
43,527	63.6%	76,031	61.6%	
PATIENTS WITH DIABETES	PATIENTS WITH DIABETES CONTROLLED	PATIENTS WITH HYPERTENSION	PATIENTS WITH HYPERTENSION CONTROLLED	

F	PREVENTATIVE CARE		
	92,474	171,567	
	CHILDREN ATTENDED WELL-CHILD VISITS	PATIENTS RECEIVED IMMUNIZATIONS AND SEASONAL FLU VACCINES	

STATE-OF-THE-ART PRACTICES		
29.2%	95.8%	100%
HEALTH CENTERS	HEALTH CENTERS	HEALTH CENTERS HAVE
PROVIDING	PROVIDING TELEHEALTH	INSTALLED AND
PHARMACY SERVICES	CARE	CURRENTLY USE AN
		ELECTRONIC HEALTH
		RECORD (EHR)



www.caplink.org

SUMMARY OF 2023 ECONOMIC IMPACT AND TAX REVENUE

				\$137.8	306,318
	Total	6,193	\$1,027,660,375	\$28,917,418	\$108,888,899
Impact	Induced	1,356	\$274,874,319	\$10,790,420	\$24,195,793
Community	Indirect	1,193	\$213,876,673	\$5,972,359	\$20,583,052
	Direct	3,644	\$538,909,383	\$12,154,639	\$64,110,055
		Employment (# of FTEs)	Economic Impact	State & Local Tax Revenues	Federal Tax Revenues

REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2023 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.
- "Low Income" refers to those with earnings at or below 200% of federal poverty guidelines.
- Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2023 Uniform Data System.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as "0.5 FTE." FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as "0.33 FTE" (4 months/12 months).
- Integrated Care refers to comprehensive primary health care (e.g., primary medical, oral, mental, substance use disorder, vision, enabling services).
- The Health Center Program includes Federally Qualified Health Centers (FQHCs) receiving Section 330 funding and Look-Alikes.

ACKNOWLEDGEMENTS

This report was created by Capital Link and funded by the **National Association of Community Health Centers** (NACHC).

Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for nearly 30 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace.

Capital Link maintains a database of over 21,000 health center audited financial statements from 2005 to 2023, incorporating more than 73% of all health centers nationally in any given year. This proprietary database also includes UDS data from 2005 through 2023, enabling us to provide information and insights tailored to the industry.

For more information, visit us at <u>www.caplink.org</u>.

