The Value and Impact of the

Georgia Health Center Program

Thirty Six Georgia Health Center Program participants provide tremendous value and impact to the communities they serve through CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, STATE-OF-THE-ART PRACTICES, and INTEGRATED CARE with a focus on MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE, and QUALITY HEALTH OUTCOMES.

This report highlights their 2023 savings and contributions.



ECONOMIC STIMULUS

| 4,546 | 4,868 | 9,414 | |
|----------------------|-------------|-----------------------|--|
| HEALTH CENTER | OTHER | TOTAL | |
| JOBS | JOBS | JOBS | |
| \$682.3 M | \$1.0 B | \$1.7 B | |
| DIRECT HEALTH CENTER | COMMUNITY | TOTAL ECONOMIC IMPACT | |
| SPENDING | SPENDING | OF CURRENT OPERATIONS | |
| \$41.0 M | \$163.0 M | \$204.0 M | |
| STATE & LOCAL TAX | FEDERAL TAX | ANNUAL TAX | |
| REVENUES | REVENUES | REVENUES | |



SAVINGS TO THE SYSTEM

| 24% | \$468.4 M | \$1.1 B |
|------------------------|------------|------------------------|
| LOWER COSTS FOR HEALTH | SAVINGS TO | SAVINGS TO THE OVERALL |
| CENTER MEDICAID | MEDICAID | HEALTH SYSTEM |
| PATIENTS | | |



CARE FOR VULNERABLE POPULATIONS

| 14.3% | 2,199,434 | 149,289 | 2,348,723 |
|----------------|-----------|---------|-----------|
| 4-YEAR | CLINIC | VIRTUAL | TOTAL |
| PATIENT GROWTH | VISITS | VISITS | VISITS |

| 717,537 | | | | |
|------------------------|-----------|---|--|--|
| PATIENTS SERVED | | | | |
| 26.3% 90.0% 64.5% | | | | |
| CHILDREN & ADOLESCENTS | LOWINCOME | IDENTIFY AS AN ETHNIC OR RACIAL MINORITY | | |
| 19,505 | 8,576 | 21,247 | | |
| AGRICULTURAL WORKERS | VETERANS | HOMELESS | | |



Georgia Health Center Program



INTEGRATED CARE

| 666,731 | 59,035 | 8,396 |
|--|---|--|
| PATIENTS RECEIVED MEDICAL CARE | PATIENTS RECEIVED DENTAL CARE | PATIENTS RECEIVED VISION CARE |
| 27,633 | 6,568 | 37,419 |
| PATIENTS RECEIVED BEHAVIORAL HEALTH CARE | PATIENTS RECEIVED SUBSTANCE USE DISORDER SERVICES | PATIENTS RECEIVED AT LEAST ONE ENABLING SERVICE TO OVERCOME BARRIERS TO CARE |



MANAGING CHRONIC CONDITIONS

| 32,807 | 26,780 | 6,633 |
|---------------|---------------|---------------|
| PATIENTS WITH | PATIENTS WITH | PATIENTS WITH |
| ASTHMA | HEART DISEASE | HIV |

| 86,310 | 67.9% | 174,505 | 63.8% |
|---------------|---------------|---------------|---------------|
| PATIENTS WITH | PATIENTS WITH | PATIENTS WITH | PATIENTS WITH |
| DIABETES | DIABETES | HYPERTENSION | HYPERTENSION |
| | CONTROLLED | | CONTROLLED |



PREVENTATIVE CARE

| 69,311 | 102,049 |
|-------------------|-------------------------------------|
| CHILDREN ATTENDED | PATIENTS RECEIVED IMMUNIZATIONS AND |
| WELL-CHILD VISITS | SEASONAL FLU VACCINES |



STATE-OF-THE-ART PRACTICES

| 55.6% | 94.4% | 100% |
|-------------------|----------------------|---------------------|
| HEALTH CENTERS | HEALTH CENTERS | HEALTH CENTERS HAVE |
| PROVIDING | PROVIDING TELEHEALTH | INSTALLED AND |
| PHARMACY SERVICES | CARE | CURRENTLY USE AN |
| | | ELECTRONIC HEALTH |
| | | RECORD (EHR) |



Georgia Health Center Program

SUMMARY OF 2023 ECONOMIC IMPACT AND TAX REVENUE

| | | Employment (# of FTEs) | Economic Impact | State & Local Tax Revenues | Federal Tax Revenues |
|-----------|----------|---------------------------|--------------------|-------------------------------|-------------------------|
| | Direct | 4,546 | \$682,300,593 | \$11,484,780 | \$80,717,612 |
| Community | Indirect | 1,812 | \$351,146,455 | \$8,380,004 | \$30,588,335 |
| Impact | Induced | 3,056 | \$655,849,517 | \$21,135,909 | \$51,740,033 |
| | Total | 9,414 | \$1,689,296,565 | \$41,000,692 | \$163,045,980 |
| | | | \$204,0 | 46,672 | |

REFERENCES AND DATA SOURCES

- Savings to the System: Nocon et al. Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2023 IMPLAN Online from IMPLAN Group LLC, IMPLAN
 System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn
 more at www.caplink.org/how-economic-impact-is-measured.
- "Low Income" refers to those with earnings at or below 200% of federal poverty guidelines.
- Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2023 Uniform Data System.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as "0.5 FTE." FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as "0.33 FTE" (4 months/12 months).
- Integrated Care refers to comprehensive primary health care (e.g., primary medical, oral, mental, substance use disorder, vision, enabling services).
- The Health Center Program includes Federally Qualified Health Centers (FQHCs) receiving Section 330 funding and Look-Alikes.

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Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for nearly 30 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace.

Capital Link maintains a database of over 21,000 health center audited financial statements from 2005 to 2023, incorporating more than 73% of all health centers nationally in any given year. This proprietary database also includes UDS data from 2005 through 2023, enabling us to provide information and insights tailored to the industry.

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