## The Value and Impact of the Delaware Health Center Program

Three Delaware Health Center Program participants provide tremendous value and impact to the communities they serve through CARE FOR VULNERABLE POPULATIONS, SAVINGS TO THE SYSTEM, ECONOMIC STIMULUS, STATE-OF-THE-ART PRACTICES, and INTEGRATED CARE with a focus on MANAGING CHRONIC CONDITIONS, PREVENTATIVE CARE, and QUALITY HEALTH OUTCOMES.

This report highlights their **2023 savings and contributions**.

ECONOMIC STIMULUS
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424	214	638
HEALTH CENTER	OTHER	TOTAL
JOBS	JOBS	JOBS
\$52.6 M	\$37.8 M	\$90.4 M
DIRECT HEALTH CENTER	COMMUNITY	TOTAL ECONOMIC IMPACT
SPENDING	SPENDING	OF CURRENT OPERATIONS
\$2.4 M	\$8.2 M	\$10.6 M
STATE & LOCAL TAX	FEDERAL TAX	ANNUAL TAX
REVENUES	REVENUES	REVENUES

$\mathbf{\hat{>}}$	SAVINGS TO THE SYSTEM			
	24%	\$39.4 M	\$70.9 M	
	LOWER COSTS FOR HEALTH	SAVINGS TO	SAVINGS TO THE OVERALL	
	CENTER MEDICAID	MEDICAID	HEALTH SYSTEM	
	PATIENTS			

CARE FOR VULNERABLE POPULATIONS			
0.5%	135,891	43,747	179,638
4-YEAR	CLINIC	VIRTUAL	TOTAL
PATIENT GROWTH	VISITS	VISITS	VISITS

41,518				
PATIENTS SERVED				
<b>26.0</b> %	94.6%	82.6%		
CHILDREN & ADOLESCENTS	LOW INCOME	IDENTIFY AS AN ETHNIC OR RACIAL MINORITY		
966	452	544		
AGRICULTURAL WORKERS	VETERANS	HOMELESS		



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INTEGRATED CARE				
38,508	7,270	0		
PATIENTS RECEIVED	PATIENTS RECEIVED	PATIENTS RECEIVED		
MEDICAL CARE	DENTAL CARE	VISION CARE		
3,958	292	14,500		
PATIENTS RECEIVED	PATIENTS RECEIVED	PATIENTS RECEIVED		
BEHAVIORAL HEALTH CARE	SUBSTANCE USE DISORDER	AT LEAST ONE ENABLING		
	SERVICES	SERVICE TO OVERCOME		
		<b>BARRIERS TO CARE</b>		

MANAGING CHRONIC CONDITIONS				
1,589	8	35	71	
PATIENTS WITH ASTHMA		TS WITH DISEASE	PATIENTS WITH HIV	
4,843	59.2%	7,400	53.6%	
PATIENTS WITH DIABETES	PATIENTS WITH DIABETES CONTROLLED	PATIENTS WITH HYPERTENSION	PATIENTS WITH HYPERTENSION CONTROLLED	

F	PREVENTATIVE CARE				
	5,982	18,159			
	CHILDREN ATTENDED	PATIENTS RECEIVED IMMUNIZATIONS AND			
	WELL-CHILD VISITS	SEASONAL FLU VACCINES			

STATE-OF-THE-ART PRACTICES			
100.0%	100%		
HEALTH CENTERS PROVIDING	HEALTH CENTERS HAVE INSTALLED		
TELEHEALTH CARE	AND CURRENTLY USE AN		
	ELECTRONIC HEALTH RECORD (EHR)		



## SUMMARY OF 2023 ECONOMIC IMPACT AND TAX REVENUE

		Employment (# of FTEs)	Economic Impact	State & Local Tax Revenues	Federal Tax Revenues
	Direct	424	\$52,572,752	\$990,218	\$5,432,695
Community	Indirect	113	\$18,905,439	\$651,617	\$1,308,405
Impact	Induced	101	\$18,963,222	\$771,712	\$1,414,469
-	Total	638	\$90,441,413	\$2,413,548	\$8,155,569
			\$10,56	9.117	

## **REFERENCES AND DATA SOURCES**

- Savings to the System: Nocon et al. Health Care Use and Spending for Medicaid Enrollees in Federally Qualified Health Centers Versus Other Primary Care Settings. American Journal of Public Health: November 2016, Vol. 106, No. 11, pp. 1981-1989.
- Economic Stimulus: Economic impact was measured using 2023 IMPLAN Online from IMPLAN Group LLC, IMPLAN System (data and software), 16905 Northcross Dr., Suite 120, Huntersville, NC 28078, www.IMPLAN.com. Learn more at www.caplink.org/how-economic-impact-is-measured.
- "Low Income" refers to those with earnings at or below 200% of federal poverty guidelines.
- Care for Vulnerable Populations: Bureau of Primary Health Care, HRSA, DHHS, 2023 Uniform Data System.
- Full-Time Equivalent (FTE) of 1.0 is equivalent to one full-time employee. In an organization that has a 40-hour work week, an employee who works 20 hours per week (i.e., 50 percent of full time) is reported as "0.5 FTE." FTE is also based on the number of months the employee works. An employee who works full time for four months out of the year would be reported as "0.33 FTE" (4 months/12 months).
- Integrated Care refers to comprehensive primary health care (e.g., primary medical, oral, mental, substance use disorder, vision, enabling services).
- The Health Center Program includes Federally Qualified Health Centers (FQHCs) receiving Section 330 funding and Look-Alikes.

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Capital Link is a non-profit organization that has worked with hundreds of health centers and primary care associations for nearly 30 years to plan for sustainability and growth, access capital, improve and optimize operations and financial management, and articulate value. We provide an extensive range of services, customized according to need, with the goal of strengthening health centers—financially and operationally—in a rapidly changing marketplace.

Capital Link maintains a database of over 21,000 health center audited financial statements from 2005 to 2023, incorporating more than 73% of all health centers nationally in any given year. This proprietary database also includes UDS data from 2005 through 2023, enabling us to provide information and insights tailored to the industry.

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