



NATIONAL ASSOCIATION OF
COMMUNITY HEALTH CENTERS®

Introducing **Updated Sliding-Scale Dues Rates**



NACHC is updating Organizational Membership dues rates for the first time in 24 years to improve equity and inclusion of all health centers.

Changes will be implemented January 1, 2025.

Here's what you need to know.



Updating NACHC's Organizational Dues Rates

BACKGROUND

Last year, NACHC's Board of Directors formed a Dues Workgroup made of representatives from the Membership Committee and Finance Committee to explore updates to Organizational Membership dues rates.

NACHC last updated its dues rates in 2000, when the cap was raised from \$15,000 to \$20,000.

NACHC's current Organizational Dues rates are calculated based on a **formula designed to reflect the sliding-scale model community health centers use**

(see below). However, health center growth and the effects of inflation have flattened the sliding scale.

Today, more than 90% of NACHC members pay the \$20,000 cap. When NACHC last updated the dues cap from \$15,000 to \$20,000, only 42% of Organizational Members were at the \$15,000 cap.

Meanwhile, **membership data demonstrates that the current dues rates are a barrier to participation for smaller health centers.** Last year, 77% of health centers with budgets of \$25 million or more were members, while 35% health centers with budgets below \$10 million were members. Of health centers with budgets between \$10 million and \$25 million, 56% were members.

To address these imbalances, the Dues Workgroup proposed **a new tiered-rate approach that better reflects NACHC's commitment to inclusivity and equity** by more fairly adjusting dues rates across health centers of varying budgets.

The Board of Directors approved these rates on June 1, 2024, with implementation on January 1, 2025.



NACHC'S CURRENT DUES RATE CALCULATION

(ENDS DECEMBER 31, 2024)

Calculation **(Health Center Budget x 0.9) x 0.004 = \$NACHC Dues**

Example **(\$5,555,555 x 0.9) = \$4,999,996 x 0.004 = \$20,000***

*In NACHC's current dues rate calculations, all health centers with budgets of \$5,555,555 or more pay the \$20,000 cap.

NEW Sliding-Scale Dues Rates – Coming January 1, 2025

INTRODUCING SLIDING-SCALE TIERS

Beginning January 1, dues rates will be calculated based on flat tiers:

Health Center Budget <i>multiplied by 0.9</i> :	NACHC Dues <i>effective January 1</i> :
\$150 million or more	\$35,000
\$100 million to \$149,999,999	\$32,000
\$75 million to \$99,999,999	\$30,000
\$50 million to \$74,999,999	\$28,000
\$25 million to \$49,999,999	\$25,000
\$15 million to \$24,999,999	\$20,000
\$10 million to \$14,999,999	\$18,000
\$7.5 million to \$9,999,999	\$16,000
\$5,555,555 to \$7,499,999	\$14,000
\$3.5 million to \$5,555,554	\$12,000
\$2 million to \$3,499,999	\$8,000
\$2 million and below	\$5,000

IMPLEMENTATION OF NEW RATES

NACHC will continue with its current dues rate calculations through the end of 2024, which is halfway through the 2024-2025 NACHC membership year (July 1 to June 30).

Organizational Members that typically pay annually will be invoiced prior to July 2024 for 6 months using the current dues rate formula (\$20,000 cap) and then invoiced again prior to January 2025 for 6 months using the new tiered rates.

Organizational Members that typically pay quarterly and biannually (two payments per year) will be invoiced at the usual frequency, with the rates adjusting for invoices sent prior to January 2025, midway through the 2024-2025 membership year.

HERE TO HELP

NACHC recognizes health centers may need time to budget for this change.

Contact membership@nachc.org if your health center is unable to pay the new dues rate.

BY THE NUMBERS

These are the effects of NACHC's new dues rates:

33%

*of health centers see
dues increases*

18%

*of health centers see
no change*

49%

*of health centers see
dues decreases*

MEMBERSHIP IS PARTNERSHIP

NACHC has been boldly leading the health center movement since 1971.

Over the decades, health center reach and impact have grown to more than 1,400 health centers providing care at more than 15,000 sites for more than 31.5 million people.

Today, health centers treat one in 11 Americans. **We imagine a day when health centers treat one in three.** Community health centers can no longer be a “best kept secret,” and poverty levels demonstrate that more Americans need our services.

The community health center movement and NACHC are powered by partnership!

As NACHC embarks on transformative change, modernizing the Organizational Membership dues rates was identified as an immediate organizational priority.

For all health centers to be the Employers, Providers, and Partners of Choice, we must increase membership involvement.

We are grateful to the members that power our progress through participation.

These are only a few of the recent wins made possible by member support:

- ▶ NACHC advocacy generates the first federal funding increase in nearly a decade.
- ▶ NACHC earns a \$57 million award to strengthen the energy resilience of health centers in the rural Southeast.
- ▶ NACHC research demonstrates health centers are improving diversity in clinical research.
- ▶ NACHC partners to launch the Alliance to Save America’s 340B Program (ASAP 340B).
- ▶ NACHC earns national media headlines in the New York Times (front page) and Associated Press.
- ▶ NACHC announces CNECT as its exclusive group purchasing organization (GPO) partner to help health centers save.

See more in our 2023 Annual Report:



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