

# FINANCIAL OPERATIONS MANAGEMENT TRAINING WORKSHOP LEVEL 3 (FOM 3)

## Day One: May 31, 2023 Hybrid LIVE in Central Time (CT)

8:00 am - 9:00 am	<b>Breakfast</b>
9:00 am - 10:30 am	<b>Leadership and Management in Health Centers</b> Leadership and management are two distinctive and complementary systems of action. The challenge is to combine strong leadership and strong management and use each of them to enhance the other. <i>Curt Degenfelder, President, Curt Degenfelder Consulting</i> 1.8 CPE/ 1.5 CEU
10:30 am - 10:45 am	<b>Break</b>
10:45 am - 12:00 pm	<b>Corporate Compliance: Integrating Leadership and Management</b> Maintaining compliance with applicable legal requirements cannot rest on the health center's Compliance Officer alone. Instead, compliance should be viewed similarly to other organization-wide initiatives that require both leadership and management to be successful. This session will explain the role of accountability for compliance, elements of an effective strategy for maintaining compliance, and tools for managing the implementation of a compliance program. <i>Dianne Pledgie, Partner, Feldesman Tucker Leifer Fidell LLP</i> 1.5 CPE/ 1.25 CEU
12:00 pm - 1:00 pm	<b>Lunch</b>
1:00 pm - 1:45 pm	<b>Corporate Compliance: Integrating Leadership and Management (cont.)</b> (.8 CPE / .75 CEU)
1:45 pm - 2:00 pm	<b>Break</b>
2:00 pm - 3:30 pm	<b>Provider Compensation and Incentive Programs</b> Recruiting and retaining provider staff is an ever-growing challenge for community health centers. This session will discuss total provider compensation – both salaries and fringe benefits – as well as other drivers of provider satisfaction. The session will also present a basic incentive compensation system for providers. <i>Curt Degenfelder, President, Curt Degenfelder Consulting</i> 1.8 CPE/ 1.5 CEU
3:30 pm - 3:45 pm	<b>Break</b>
3:45 pm - 5:00 pm	<b>Provider Compensation and Incentive Programs (cont.)</b> (1.5 CPE / 1.25 CEU)

## Day Two: June 1, 2023 Hybrid LIVE in Central Time (CT)

8:00 am - 9:00 am	<b>Breakfast</b>
9:00 am - 10:30 am	<b>Turnover in Finance Department– Do you have the Playbook to Keep Things Running?</b> Across many industries, turnover is a common occurrence. When this occurs in a health center finance department, it can feel like a doomsday scenario. This session will discuss key scenarios which commonly occur at health centers and provide fundamental solutions to minimize risk and exposure. Regardless of what happens in your finance department – there is a playbook to follow to keep things running and to minimize single points of failure to ensure finance operations progress. <i>Aparna Mekala, MPH, Principal, CohnReznick LLP</i> <i>Steven Schwartz, Partner, CohnReznick, LLP</i> 1.8 CPE/ 1.5 CEU
10:30 am - 10:45 am	<b>Break</b>
10:45 am - 12:00 pm	<b>Benchmarking and Analyzing Costs for Improving Operations</b> Learn about health center industry benchmarks and how to use them in your practice to better manage cost, productivity and revenue by establishing goals and objectives for budgeting and realization of better financial performance. <i>Scott Gold, Partner, Forvis LLP</i> 1.5 CPE/ 1.25 CEU
12:00 pm - 1:00 pm	<b>Lunch</b>
1:00 pm - 2:00 pm	<b>Evaluating Fraud Risks and Improving Internal Controls</b> Fraud can wreak havoc on an organization's financial performance and undermine business objectives. No business is immune from the risks associated with fraud, and community health centers are no exception. Health care organizations have some unique and rampant risks for fraud and embezzlement. This session will cover evaluating risk and improving internal controls. <i>Scott Gold, Partner, Forvis LLP</i> 1.2 CPE/ 1.0 CEU
2:00 pm - 2:15 pm	<b>Break</b>
2:15 pm - 4:00 pm	<b>Where did all our funds go? – Navigating a Path Forward Post Pandemic</b> Health center business has become increasingly challenging over the last few years as a result of COVID-19. However, prior to the pandemic, many health centers were operating in – or close to - distress. The relief provided by COVID-19 emergency one-time funding streams will expire in 2023 and health centers may be finding themselves facing those same financial concerns all over again. In this session we will discuss several signs of distress, and how to turnaround your organization to move forward and achieve sustainability and continue the mission and vision of the health center. <i>Aparna Mekala, MPH, Principal, CohnReznick LLP</i> <i>Steven Schwartz, Partner, CohnReznick LLP</i> 2.0 CPE/ 1.75 CEU