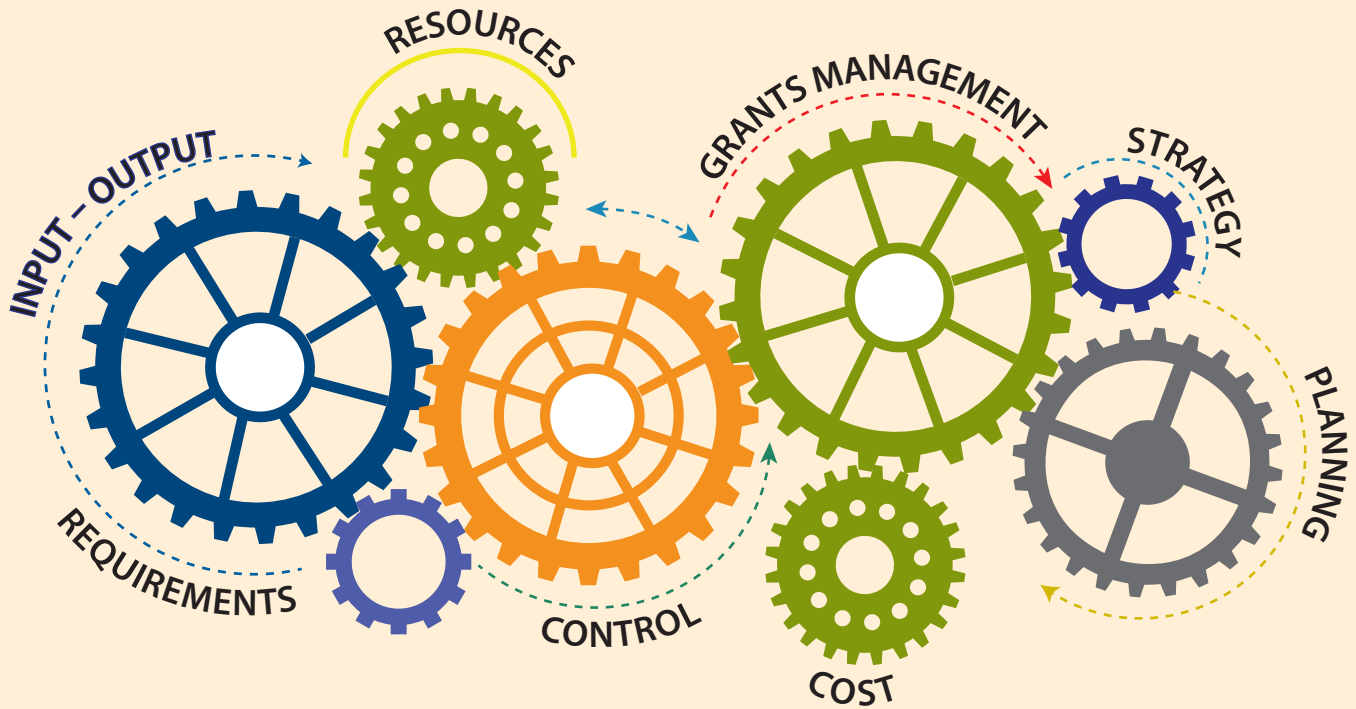


OFFERED BY:



NATIONAL ASSOCIATION OF
Community Health Centers®



Financial Operations Management Level 2

2023 TRAINING

Financial Operations Management Level 2 (FOM 2)

April 5 –6, 2023

New Orleans, LA

Hybrid Event

Financial Operations Management Level 2 Training Workshop

By the end of this two-day training, participants will be able to:

- Identify the key business aspects of efficient health center financial operations.
- Apply approaches for favorable contract negotiations with managed care organizations.
- Develop and implement an impactful operations assessment.
- Leverage technology to produce quality data that leads to informed decision-making.

To register online for these seminars, visit: www.nachc.org and click Trainings & Events.

For questions, comments or complaints contact trainings@nachc.org or 301-347-0400.

This program has been recommended for 14.5 CPE and 12.25 CEU in the “Specialized Knowledge” category.

Delivery Method: Group Live and Group Internet-Based
Prerequisites and or PreWork: at least five years of health center experience

Program Level: Intermediate to Advanced

Duration of Training: 2 days



NACHC’s Financial Operations Management (FOM) Training Workshops offer health center Chief Executive Officers, Chief Financial Officers, Chief Operating Officers, Controllers, Finance Managers, and accountants an exploration of grants management, budgeting, profitability, and Medicare cost reporting.

FOM 2 is the intermediate to advanced level workshop designed to provide mid-career level health center finance managers insight and understanding of the core qualities needed to approach the business aspects of financial operations, management, and service delivery.

This training will focus on the following CFO Competencies:

[Advanced Technologies \(Level 3\)](#)

[Quality Management \(Level 3\)](#)

[Leadership \(Level 4\)](#)

These competencies align with NACHC’s Value Transformation Framework (VTF), with detailed descriptions of knowledge and skill levels. NACHC resources are mapped to competencies in the [TTA Catalog](#).

*Pricing Information

- Early Bird Registration Fee: \$875 if registration received by March 22, 2023
- Regular Registration Fee: \$975 if registration received after March 22, 2023

Registration cutoff date (Last day to register online): March 29, 2023



**Hotel Indigo, New Orleans French Quarter 705 Common Street
New Orleans, LA 70130**

Group Rate: April 4 - \$149; April 5 – 6 - \$199

Hotel Reservation Cutoff Date: March 14, 2023

NACHC has negotiated a discounted rate of \$149 for the night of April 4 and \$199 a night from April 5 – 6 which will be honored until Tuesday, March 14, 2023 or until the block has sold out, whichever occurs first.

Instructions: Book your room online [here](#).

Tip: We encourage you to register and pay (by credit card) for this training and book your hotel accommodations on the same day. A confirmed hotel reservation does not guarantee a spot in the training. If you have not received confirmation for participation in the training, you will be responsible for any hotel cancellation fees.

Financial Operations Management Training Workshop Level 2 (FOM 2)–Hybrid Event

Presenters:

Curt Degenfelder, *Curt Degenfelder Consulting, Inc., Los Angeles, CA*

Sherry Giles, MSM, PMP, *Manager Training and Technical Assistance Promotions, NACHC*

Ama Johnson, MS, CPC-A, *Manager, Health Center Finance Training and Technical Assistance, NACHC*

Jeffrey E. Allen, CPA, *Partner, Forvis, Springfield, MO*

Catherine Gilpin, CPA, *Director, Forvis, Springfield, MO*

Jennifer Nolty, *Director, PCA and Network Relations, NACHC*

Day One: April 5, 2023 hybrid LIVE in Central Time (CT)

8:00 am–9:00 am	Breakfast	
9:00 am–10:30 am	<p>The Business of Community Health This session will provide insight and understanding of the core qualities needed for health centers to approach the business aspects of operations, management, and service delivery.</p>	<i>Curt Degenfelder, Curt Degenfelder Consulting 1.8 CPE/1.5 CEU</i>
10:30 am–10:45 am	Break	
10:45 am–12:00 pm	<p>Operations Assessment Discover practical management and operating techniques health centers can use to maximize financial performance before, during, and after the patient visit process.</p>	<i>Curt Degenfelder, Curt Degenfelder Consulting 1.5 CPE/1.25 CEU</i>
12:00 pm–1:00 pm	Break	
1:00 pm–2:30 pm	<p>Let Cash Flow: The Importance of Cash Flow Management This session will focus on the importance of cash flow analysis for decision-making purposes. This session will give you the skills you need to conduct liquidity and profitability ratio analysis, assess the impact that changes in costs have on financial statements and understand how these relate to a company's financial targets.</p>	<i>Jeffrey Allen and Catherine Gilpin, FORVIS 1.8 CPE/1.5 CEU</i>
2:30 pm–2:45 pm	Break	
2:45 pm–4:00 pm	<p>Managing the Care of Your Patients from the Payer Perspective This session will provide valuable insight into the contracting world of managed care organizations and help health centers prepare and position themselves to respond effectively. This includes: an overview of strategies and metrics payers use when evaluating and contracting with new and existing providers; an exploration of what motivates their business decisions; and approaches to new markets and products, such as qualified health plans (QHPs). We will also examine the various care models in the marketplace as payers hold providers accountable for the cost and quality of each patient's care.</p>	<i>Jen Nolty, NACHC 1.5 CPE/1.25 CEU</i>
4:00 pm–4:15 pm	Break	
4:15 pm–5:00 pm	<p>Introduction to Project Management for Health Centers This session will provide an introduction to project management for health center finance managers, including an overview of the five project management process groups and ten knowledge areas.</p>	<i>Sherry Giles and Ama Johnson, NACHC 0.8 CPE/0.75 CEU</i>

Day Two: April 6, 2023 hybrid LIVE in Central Time (CT)

8:00 am–9:00 am	Breakfast	
9:00 am–10:30 am	Using Technology to Manage Information This session will review the technological state of information systems in health centers nationally, with specific reference to the accounting, billing, practice management, and electronic medical records systems. You will learn how systems can be used for maximizing seamless data flow among health center departments and sites. Additional attention will be paid to the need for health centers to leverage technology to better manage information.	<i>Jeff Allen Forvis and Gervean Williams NACHC 1.8 CPE/1.5 CEU</i>
10:30 am–10:45 am	Break	
10:45 am–12:30 pm	Operational Issues Within Health Centers This session will review synergy between financial and operational processes.	<i>Curt Degenfelder, Curt Degenfelder Consulting 2.0 CPE/1.75 CEU</i>
12:30 pm–1:30 pm	Lunch	
1:30 pm–3:00 pm	Management Reporting in Health Centers This session will outline the different levels of financial and operational reporting in health centers, based on the impact of each; and, examine their individual key performance indicators.	<i>Catherine Gilpin, FORVIS 1.8 CPE/1.5 CEU</i>
3:00 pm–3:15 pm	Break	
3:15 pm–4:30 pm	COVID Update This session will update the attendees on the ending of COVID funds and share best practices on moving forward strategically to be compliant with all COVID fund requirements.	<i>Catherine Gilpin and Jeff Allen, FORVIS. 1.5 CPE/1.25 CEU</i>

FINANCIAL OPERATIONS MANAGEMENT 2



ACCOUNTING PROFESSIONALS (CPE)

The National Association of Community Health Centers, Inc. (NACHC) is registered with the National Association of State Boards of Accountancy (NASBA) as a sponsor of continuing professional education on the National Registry of CPE Sponsors. State boards of accountancy have final authority on the acceptance of individual courses for CPE credit. Complaints regarding registered sponsors may be submitted to the National Registry of CPE Sponsors through its website: www.nasbaregistry.org. (Sponsor #108392)

This program is supported by the Health Resources and Services Administration (HRSA) of the U.S. Department of Health and Human Services (HHS) as part of an award totaling \$6,625,000 with 0 percentage financed with non-governmental sources. The contents are those of the author(s) and do not necessarily represent the official views of, nor an endorsement, by HRSA, HHS, or the U.S. Government. For more information, please visit HRSA.gov.

REGISTRATION FORM

Financial Operations Management Training Workshop Level 2 (FOM 2)



Financial Operations Management Training Workshop Level 2 (FOM 2)

April 5 - 6, 2023
Hybrid Event

PARTICIPANT INFORMATION

Name _____

Title _____

Email _____

Organization _____

Address _____

City, State _____ Zip _____

Phone (_____) _____ Fax (_____) _____

ATTENDANCE METHOD

(Check one) **ATTEND ON-SITE** **ATTEND VIRTUALLY**

COST INFORMATION

Financial Operations Management Training Workshop Level 2 (FOM 2)

*Registration is based on a 100-participant availability each for in-person and virtual options or the indicated online registration cutoff date, whichever occurs first. **

Early Bird Registration \$875 per person
(if received by March 22, 2023) \$ _____

Regular Registration \$975 per person
(if received after March 22, 2023) \$ _____

***Registration cutoff date (Last day to register online): March 29, 2023.**

PAYMENT INFORMATION

Check (payable to NACHC) MasterCard Visa American Express

Total amount enclosed \$ _____

Card Number _____ Expiration Date _____

Print name as it appears on credit card _____

Cardholder's signature _____

Note: Registration is not final until NACHC confirmation is received. This may take up to two weeks from NACHC's receipt of REGISTRATION FORM. DO NOT mail or fax your forms after March 15, 2023.

Three Ways To Register:



ELECTRONICALLY

Online registration is available. Go to www.nachc.org Click Trainings, find the date and name of the training and click "register now."



MAIL

Mail Registration to:
NACHC Meetings/Acct. Dept.
7501 Wisconsin Avenue
Suite 1100W
Bethesda, MD 20814
**Mail registration by
March 15, 2023**



FAX

Send registration form with credit card information to (301) 347-0457. **Fax registration by March 22, 2023.**

NOTE: Registration forms will not be processed without payment.

NACHC CANCELLATION POLICY: All Cancellations must be in writing and must be received at NACHC on/before March 22, 2023.

- Cancellations received on/before March 22, 2023 will be assessed a \$100 processing fee.
- Cancellations received after March 22, 2023 are not refundable.
- Cancellations after the conclusion of the training are non-refundable.
- Substitutions are encouraged.
- "No Shows" are non-refundable.

To cancel your reservation, please send a request in writing to trainings@nachc.org.