



National Resource Center for Health Center Training and Technical Assistance (TTA)

Envisioning a world where every health center thrives and strengthens its community

WHAT

type of financial management and reimbursement training does NACHC offer?

NACHC offers practical and accessible technical support and training for Chief Financial Officers (CFOs) and their accounting staff and revenue cycle team to help them meet the dynamic challenges of a community health center's financial management system. Services include seminars, toolkits and direct technical assistance in everything from budgeting to HRSA Section 330 Grant management, revenue cycles, cashflow management, forecasting, Medicare and Medicaid coding/reimbursement, and more. NACHC's training programs benefit from the technical expertise of a former health center CFO and other content experts.

WHO

benefits from financial management & reimbursement training programs?

Federally Qualified Health Centers (FQHC), Primary Care Associations (PCAs), and Health Center Controlled Networks (HCCNs)

HOW

do NACHC's training programs support value-driven care?

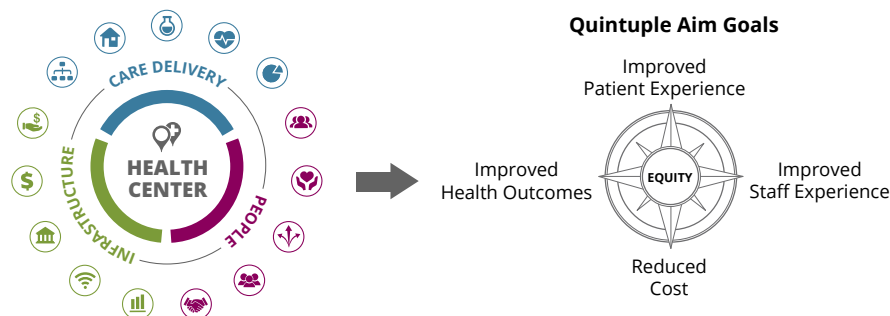
NACHC's Value Transformation Framework (VTF) is designed to guide systems-change for health centers as they transition from delivering care based on volume to a system driven by value. It is grounded in five important goals: improved health outcomes, better staff and patient experiences, health equity, and lower costs (also known as the Quintuple Aim). "Payment" and "Cost" are two of the 15 critical Change Areas identified in the Value Transformation Framework. NACHC's training programs distil this evidence into practical, goal-driven action.

WHY

are these programs valuable?

Participants will:

- Understand the key business aspects of efficient health center financial operations.
- Develop effective operational budgets and evaluate the influence of grant requirements on health center systems.
- Identify key drivers of profitability for a prospective payment system that incorporates successful coding, billing, collections and accounts receivable.
- Implement practices for better reimbursement rates and Relative Value Unit (RVU) capacity.
- Accurately complete timely and meaningful cost reports for CMS and others.
- Discover approaches for favorable contract negotiations.
- Leverage technology to produce quality data that leads to informed decision making.





A Sample of NACHC's Knowledge Management & Learning Resources

Health Center Financial Management Fundamentals

- Introduction to Community Health Center Finance (Intro to CHC Finance)
- Revenue Cycle 360° (Rev Cycle 360°) Seminar
- Financial Operations Management Seminar Level I (FOM 1)
- Financial Operations Management Seminar Level 2 (FOM 2)
- Financial Operations Management Seminar Level 3 (FOM 3)

Coaching, Peer Mentoring and Online Learning

- **Finance Office Hours for Health Centers with recorded sessions, like:**
 - Year-end Considerations
 - 340B Financial Strategies
 - Fiscal Cliff, Provider Relief Funds, and Cares Act
- New Chief Financial Officer Leadership Institute (CFOI), 6 month learning collaborative
- Revenue Cycle Learning Collaborative

Tools, Resources and Accounting Standards/Updates

- Financial management issue briefs
- Finance manual with policy templates
- New revenue recognition accounting standard
- Revenue from contracts with customers

Quick T/TA Resources

- **Health Center Resource Clearinghouse**
 - Noddlepod: an online community for crowd sourced information. Ask about access: trainings@nachc.org.
- **Training Catalog**



COVID-19 Response and Support

Educational programs are tailored and constantly updated to meet ongoing challenges. COVID19 specific resources can be found in the **Health Center Resource Clearinghouse** and **resource pages**. Examples include:

- **Finance Office Hours**
- Payment and Delivery Reform: Medicaid in the Time of COVID-19
- **CHC Finance Toolkit—COVID-19**
- 5-part Podcast Series: **Strategies to Manage Financial Operations During COVID-19**
- Medicare Nuts and Bolts
- Medicare Cost Reporting (resources and webinar series)
- Dawn of a New Day



For up-to-date events and training programs, go to NACHC's **TTA Calendar of Events**, register for email updates, or contact us at trainings@nachc.org

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